



# 2022 Trade Price List & Order Form

Phone Orders: +44 (0) 1726 860 273

Email: [sales@insectlore.eu](mailto:sales@insectlore.eu)

Prices good through 31-12-22 and are subject to change without notice.

Invoice Address:

Company: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Address: \_\_\_\_\_

Postcode: \_\_\_\_\_

Tel: \_\_\_\_\_ Mobile: \_\_\_\_\_

Email: \_\_\_\_\_

Delivery Address:

Company: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Address: \_\_\_\_\_

Postcode: \_\_\_\_\_

Tel: \_\_\_\_\_ Mobile : \_\_\_\_\_

Email: \_\_\_\_\_

Order Date:	P.O. Number	Dispatch Date:	Sales Rep (if any):
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## 2022 Insect Lore Terms and Conditions:

**Minimum Orders:** Minimum opening order and reorder = £50 ex VAT and transport. Orders are subject to credit approval from Insect Lore.

**Case Packs:** Merchandise must be ordered in the designated case packs listed on price sheet. No exceptions.

**Payment Terms:** For established accounts, terms are Net 30 Days. New accounts, see below.

**New Accounts and Opening Orders:** All first orders must be pre-paid. To establish credit, please complete and return the credit application on the back of this form.

**Transport – UK Orders:** Shipments are ex works Cornwall, United Kingdom. Transport charges are prepaid by Insect Lore and added to your invoice. UK mainland orders under £250 net will incur a £10 delivery charge. All UK mainland orders over £250 net will receive free delivery, unless special booking in requirements apply. Special booking in requirements will incur a £15 delivery charge or more if applicable. We do not drop ship.

**Transport – Non UK Orders:** Non-UK orders, please email to determine transport prices. All orders will be sent DAP (unless arranged otherwise) and customs and duties charges may be applicable on entry to the delivery country. Any charges must be paid before final delivery is completed.

**Damage Claims:** If your order is damaged or defective, claims must be reported to Insect Lore within 10 days of receipt of merchandise. Generally, we will replace the merchandise or credit your account. Claims received after this time frame will be rejected. All credit claims must have an authorisation number. Call +44 (0) 1726 860 273 or email [sales@insectlore.eu](mailto:sales@insectlore.eu) for this number prior to returning any merchandise.

**Order Cancellations/Amendments:** Order cancellations or amendments must be received five working days prior to shipment.

**Internet Retail:** Ecommerce accounts must meet Insect Lore's criteria, and may be subject to extra review or agreements, and other brand protocols as determined by Insect Lore. Except with our express permission, we do not authorise you to resell or list our products on or through any third party website or third party service, including but not limited to, Amazon and Ebay.

**Customer Service:** If you or your customers need assistance with our products, please call our customer service phone line +44 (0) 1726 860 273 available 9-5 M-F or email us on [sales@insectlore.eu](mailto:sales@insectlore.eu). We are able to supply a list of commonly asked questions regarding our butterfly kits to your sales staff if required.

**Credit Agreement Terms:** Applicant hereby agrees to pay to Seller the total due as shown on each invoice within 30 days from the invoice date. Any amount not so paid shall accrue interest at a monthly rate of 1.5% (18% per annum) until paid. Any payment and/or credits shall be applied first to the interest then due and shall then reduce any past due balance. Any applicable fees in relation to recovery of debt will also be charged. Seller reserves the right to discontinue sales and/or service to Applicant if Applicant has a past due account. Authorisation to contact lending institution: Applicant hereby authorises Seller to contact Applicant's bank, savings and loans or other lending institution as listed on Applicant's credit application in order that Seller may investigate Applicant's credit worthiness. Any information acquired by Seller shall be kept in strict confidence and shall only be used for such investigatory purposes. Applicant's Warranty: Applicant warrants and represents that all information provided by Applicant or Applicant's credit application is true and correct.

All sales are final. We do not offer sale and return terms. We do not drop ship.

## Live Insect Kits

Qty	Item#	Description	Pack	Each	SRP	Case	Subtotal
_____	01010T	Butterfly Garden	10	£8.33	£19.99	£83.30	_____
_____	01070	Giant Butterfly Garden	6	£11.25	£26.99	£67.50	_____
_____	01030	Butterfly Pavilion	6	£12.50	£29.99	£75.00	_____
_____	01035	Butterfly Garden Home School Edition (prepaid voucher)	6	£12.50	£29.99	£75.00	_____
_____	01060	Living Twig Stick Insect Kit	6	£8.33	£19.99	£49.98	_____

## Very Hungry Caterpillar and the World of Eric Carle

Qty	Item#	Description	Pack	Each	SRP	Case	Subtotal
_____	08101	Very Hungry Caterpillar Butterfly Raising Kit	6	£8.50	£19.99	£51.00	_____
_____	08145	World of Eric Carle Bug Goggles	12	£4.15	£9.99	£49.80	_____
_____	08135	World of Eric Carle Bug Jar	6	£2.91	£6.99	£17.46	_____
_____	08120	World of Eric Carle Creature Peeper	6	£4.15	£9.99	£24.90	_____
_____	08130	World of Eric Carle Bug Carrier	12	£1.67	£3.99	£20.04	_____
_____	08300	World of Eric Carle Life Cycle Stages	6	£4.15	£9.99	£24.90	_____

## Bug Viewers / Magnifiers / Catchers

Qty	Item#	Description	Pack	Each	SRP	Case	Subtotal
_____	02730	Best Ever Bug Jar	12	£2.91	£6.99	£34.92	_____
_____	05180	Big Bug Magnifier Jar	12	£3.33	£7.99	£39.96	_____
_____	02020	Butterfly Feeder	12	£4.15	£9.99	£49.80	_____
_____	02751	Clip on Critter Carrier	24	£1.66	£3.99	£39.84	_____
_____	05020	Compact Butterfly Net (8pc Display)	8	£3.33	£7.99	£26.64	_____
_____	02770	Creature Peeper	12	£4.15	£9.99	£49.80	_____
_____	02951	Ladybird Magnifier	12	£2.08	£4.99	£24.96	_____
_____	02670	Pop Up Port-a-Bug (24 pcs. -Counter Display)	24	£2.08	£4.99	£49.92	_____
_____	02710	Watch-a-Bug (Carded)	12	£2.50	£5.99	£30.00	_____

## Toys / Games / Books / Puzzles

Qty	Item#	Description	Pack	Each	SRP	Case	Subtotal
_____	03801	3D Butterfly Stickers (48 pcs -Counter Display)	48	£1.04	£2.49	£49.92	_____
_____	04840	Big Bunch O' Bugs	6	£2.50	£5.99	£15.00	_____
_____	04842	Big Bunch O' Butterflies	6	£2.50	£5.99	£15.00	_____
_____	03900	Butterfly Lace Wings (48 pcs -Counter Display)	48	£0.83	£1.99	£39.84	_____
_____	02190	Buzzerks Assorted Case (2 styles)	1 (12pc)	£4.15	£9.99	£49.80	_____
_____	06030	Gel-like Ladybird Stickers	48	£0.83	£1.99	£39.84	_____
_____	04852	Lots O' Ladybirds	12	£1.66	£3.99	£19.92	_____
_____	03860	Wind Up Butterfly (48 pcs -Counter Display)	1 (48pc)	£1.03	£2.49	£49.44	_____

## Life Cycle Figurines

Qty	Item#	Description	Pack	Each	SRP	Case	Subtotal
_____	06110	Life Cycle Figurines - Ant	12	£2.91	£6.99	£34.92	_____
_____	04760	Life Cycle Figurines - Butterfly	12	£2.91	£6.99	£34.92	_____
_____	02610	Life Cycle Figurines - Frog	12	£2.91	£6.99	£34.92	_____
_____	02215	Life Cycle Figurines - Honey Bee	12	£2.91	£6.99	£34.92	_____
_____	06090	Life Cycle Figurines - Ladybird	12	£2.91	£6.99	£34.92	_____
_____	06310	Life Cycle Figurines Assortment (12pcs) (3 pcs. each of Butterfly/Frog/HoneyBee/Ladybird)	1 (12pc)	£2.91	£6.99	£34.92	_____

## Filled Floor Display

Qty	Item#	Description	Pack	Each	SRP	Subtotal
_____	FSDU	Filled Floor Display (Save over £60 Cost should be £678.68)	1	£615	£1628.64	£ _____
Item Code	Item Name	Cost Each	SRP	Quantity	Trade Subtotal	SRP Subtotal
01010T	Butterfly Garden Thinner Box	£8.33	£19.99	12	£99.96	£239.88
01070	Giant Butterfly Garden	£11.25	£26.99	7	£78.75	£188.93
01060	Living Twig Stick Insect Kit	£8.33	£19.99	7	£58.31	£139.93
02770	Creature Peeper	£4.15	£9.99	12	£49.80	£119.88
02730	Best Ever Bug Jar	£2.91	£6.99	12	£34.92	£83.88
04840	Big Bunch O' Bugs	£2.50	£5.99	24	£60.00	£143.76
04842	Big Bunch O' Butterflies	£2.50	£5.99	24	£60.00	£143.76
02190	Buzzers	£4.15	£9.99	12	£49.80	£119.88
03860/01	Butterfly Wind Up and/or 3D Stickers	£1.03	£2.49	96	£99.84	£239.04
Various	Lifecycle Stage Selection (Butterfly/Ant/Bee/Ladybird/Frog)	£2.91	£6.99	30	£87.30	£209.70

**Contact us if you would like to swap any products - minimum spend is £678.68 before discount.**

## Live and Non Live Displays with Purchase

Qty	Item#	Description
_____	LD	Butterfly Garden Living Display (Sent with one cup of 3-5 LIVE caterpillars) – *free with purchase of 10 pcs. of 01010/T
_____	NLD	Butterfly Garden Non Living Display – *free with purchase of 10 pcs. of 01010/T
_____	106LD	Living Twig Stick Insect Live Display – *free with purchase of 12 pcs. of 01060

## Butterfly Floor Displays

Qty	Item#	Description	Pack	Each	SRP	Case	Subtotal
_____	01011	Butterfly Garden 30pc Floor Display	30	£8.33	£19.99	£249.90	_____
_____	08111	Very Hungry Caterpillar 18pc Floor Display	18	£8.50	£19.99	£153.00	_____
_____	MIXED	Butterfly Garden 10pc, Very Hungry Caterpillar 6pc, Living Twig Kit 6pc Floor Display	22	-	-	£184.28	_____

**Order Subtotal:** \_\_\_\_\_  
Transport Charges are Extra

\*offer limited to one per customer in calendar year.



**Insect Lore** (European Division)  
Unit 11 IQ Trading Estate \* Warren Road,  
Indian Queens \* Cornwall TR9 6TL United Kingdom  
t: +44(0)1726 860 273 e: sales@insectlore.eu

## CREDIT APPLICATION

Company Name: \_\_\_\_\_ Contact Name: \_\_\_\_\_  
VAT Number: \_\_\_\_\_ Email: \_\_\_\_\_  
EORI Number (non-UK customers) \_\_\_\_\_ Mobile Number: \_\_\_\_\_  
Telephone Number: \_\_\_\_\_ Delivery Address: \_\_\_\_\_  
Billing Address: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**Year Started Business** (if less than 1 year in business, previous name of business if any) \_\_\_\_\_

**Description of Business** ☐ Limited Company ☐ Partnership ☐ Sole Trader  
☐ Other \_\_\_\_\_ Company Registered No. \_\_\_\_\_

### Type of Business

☐ Toy Store ☐ Stationary/Gift Store ☐ Pet Store ☐ Garden Centre ☐ Museum Store  
☐ Distributor ☐ Zoo/Park Store ☐ Catalogue ☐ Department Store ☐ Educational Supplier  
☐ eBay Vendor ☐ Amazon Vendor ☐ Own Website

## BANK INFORMATION

Name \_\_\_\_\_ Address \_\_\_\_\_

Postcode \_\_\_\_\_ Account Number \_\_\_\_\_ Sort Code \_\_\_\_\_

## TRADE REFERENCES

1. Name _____	2. Name _____	3. Name _____
Address _____	Address _____	Address _____
_____	_____	_____
_____	_____	_____
Tel _____	Tel _____	Tel _____
Email _____	Email _____	Email _____

We accept the T&C listed on front:

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Print name and position in company